



SaM Solutions Begins To Demo Engage, A Cutting-Edge LOS

Lenders stand to gain a cutting-edge LOS for a low price and with no risk.

OCALA, Fla. – August 16, 2011 – SaM Solutions US, the developer of Engage, a SaaS offering that delivers a cutting-edge mortgage loan origination and processing system, has begun to demonstrate the system to midsized banks, community banks, credit unions, and brokers.

“Too many lenders have to work around or for their loan origination systems,” said Aaron Cope, Head of Operations at SaM Solutions US. “In contrast, Engage is configured to let lenders work through it, and never around or for the system. Lenders that find themselves in that situation, or that have outgrown their LOS, I am interested in providing with a demonstration of our system,” said Cope.

Engage delivers the most advanced system on the market for the lowest price in the mortgage industry. Every lender receives an Engage “carte blanche” license that entitles them to use every module, without a limitation of any kind, for a price that is modest enough to make the decision to try Engage a risk-less transaction.

“Our clients receive the same low price and there is no Silver, Gold or Platinum implementation types,” said Cope. “That’s because everyone is treated as a Platinum client, and there are no additional costs, for instance, to use the imaging or any other module.”

Because Engage is a SaaS offering, SaM Solutions is able to deliver a robust, cutting-edge system for the lowest cost in the industry and create easy access to services that lenders require. “For instance, Document Express has embedded its document preparation solution, DX Elite Series, within Engage,” said Cope. “The deal combines the best of breed in terms of document management and cutting-edge loan origination systems.”

Engage is a next generation loan origination system that is several steps ahead of the competition, and a platform that is flexible, intuitive, web-based, and easy to customize. It offers a four-component SaaS platform that handles all loan related activities including:

- **Engage Loan Origination System:** A solution for origination and processing mortgages, from the application to approval and funding.
- **Engage User and Client Management:** Helps users manage the system, including creating new accounts, granting permission to view activity reports and establishing a permissions policy. In fact, administrators are able to define access levels through an application that walks them through each step of the process.

- **Engage Business Rules Engine:** The heart of the platform provides an intuitive, powerful method for setting up business practices such as origination and underwriting guidelines, price and rate adjustments, and default loan fees separately by client, state and product. Each product option can be set up in the rules engine.
- **Engage Document Imaging:** Allows lenders to manage their documents through a sophisticated and flexible imaging solution.

About SaM Solutions

SaM Solutions US, Ocala, Fla., is an experienced builder of loan origination systems and business intelligence tools designed for retail lenders, correspondent lenders and wholesale mortgage channels. Since entering the mortgage business in 2004, SaM has excelled at bringing mortgage solutions together in a quick and cost effective manner. To attain that goal, it hires highly-trained, best practice oriented software engineers. SaM Solutions US' parent company, SaM Solutions, is a leading software outsourcing company that is focused on IT consulting and offshore programming services for the U.S. and Europe. The firm has developed solutions for mortgage lending workflow, fraud validation services, reporting, scorecard solutions, and investor delivery systems. Ten alumni of Belarusian State University of Computer Science founded the company in 1993. Today, the firm has 600 employees across the globe.